



Millennium and Millennials

Mach 2016

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Overview

Current State

Microsoft Culture and Priorities

Attracting and Retaining
Millennials



Current State

The world is changing at a fast pace

60.3% of people accessing the internet in the last 2 years is via a mobile



665 million Facebook Daily active users. There are +69 million users here in Indonesia.



55 to 64 year olds is Twitter's fastest growing age demographic (79% increase). In Indonesia, there are +30 million users.



YouTube reaches more U.S. adults ages 18-34 than any cable network



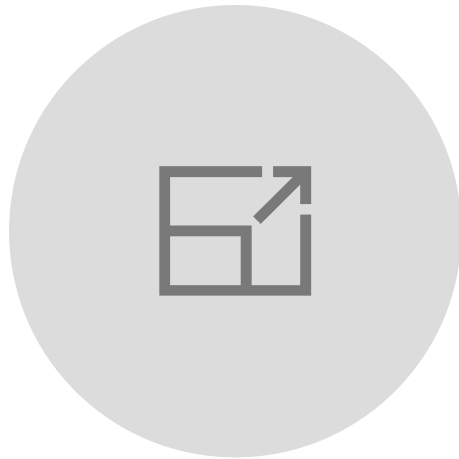
2 new users join LinkedIn every second. There are +3 million users in Indonesia.



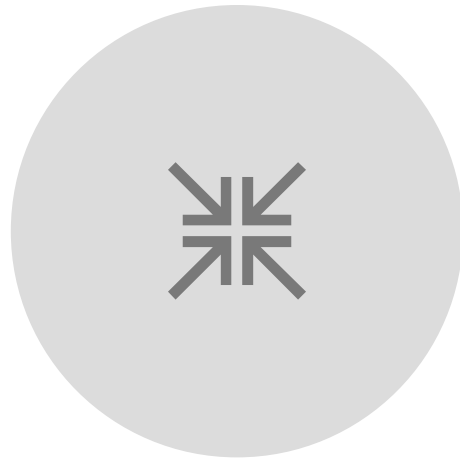
Tech's Impact on Business and People



**Shifting
business models**



**Hybrid
structures**



**Silos
exploding**



**War for
talent**



**New ways
of working**

HR Transformation Trends

HR plays a more **strategic role** in business performance.



Competition for talent drives a more **analytical approach**.



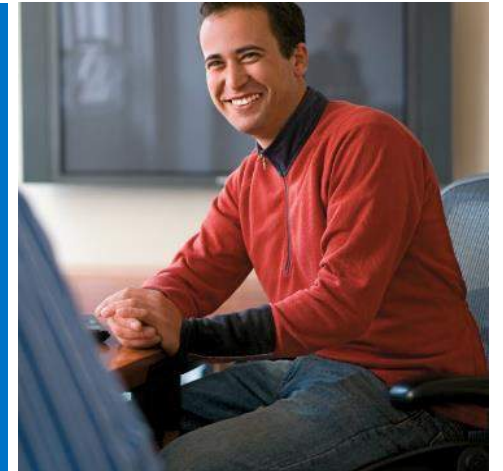
Multi-generational workforce demands more **flexible workstyles**.



Globalization requires a more **innovative** approach to HR.



Employee **collaboration** becomes even more critical to corporate effectiveness.



... to build modern HR at Microsoft

Microsoft Culture and Priorities

Our Culture

Growth mindset



Customer obsessed
Diverse and inclusive
One Microsoft



Making a difference

Attracting and Retaining Millennials

Millennials at Microsoft

Microsoft Academy College Hire (MACH) is a global initiative and as of Jan 2016:

- 1 Globally - 3,612 MACHs and 764 MBAs = 7.9% of Sales org.
- 2 72% of MACHs 6+ years at Microsoft have advanced 2-4 career stages. (7% are managers)
- 3 48% of MBAs 6+ years at Microsoft have advanced 2-3 career stages. (27% are managers)
- 4 17% of MACHs and 12% of MBAs received top rewards this last performance cycle
- 5 23% of MACHs and 16% of MBAs (eligible) were identified as Key Talent
- 6 73% of global MACH population still at Microsoft – starting to see attrition increases in 2-6 years at Microsoft

Insights: MACH VALUE

Energy, openness, unique perspective, and willingness to learn are top selling points.

Seen as potential to be **culture catalysts**

MACHs bring fresh perspective and **rookie smarts**

Represent a key segment of **our customers**

Valuable source of **diverse** talent

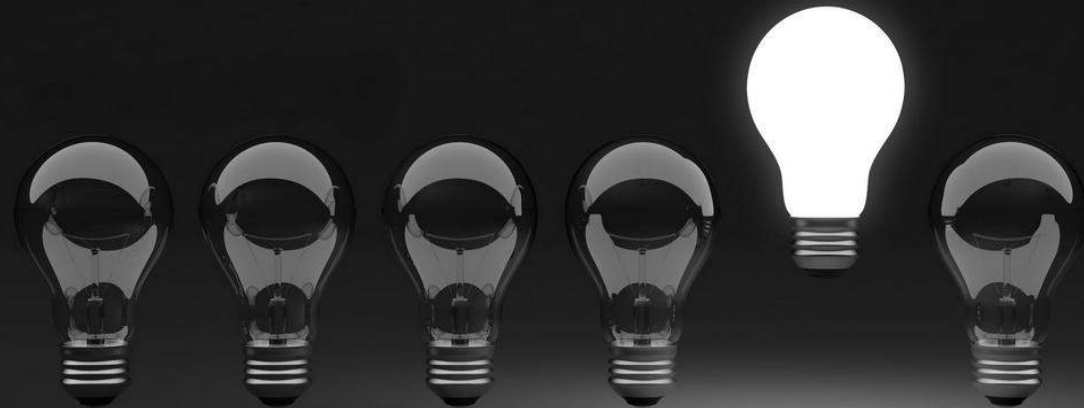
Early source for building an **internal talent pipeline**

No one size fits all

Baby Boomers

Generation X

Generation Y

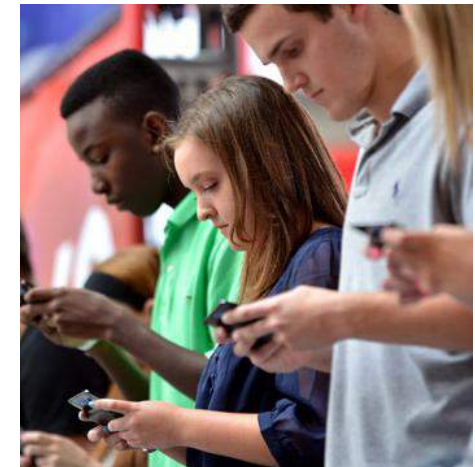


Employee Development and Career Path



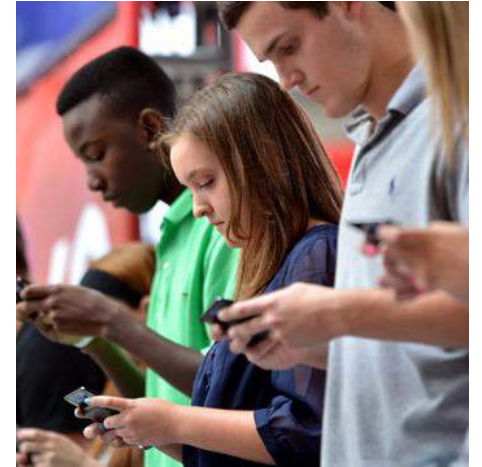
- When we hire, we are mapping the candidates not only for 1 role, but trying to map the candidate for their next to 2-3 future roles which acts as their individual development and career path
- Holding people managers and employees accountable for the individual development plan

- Build an inclusive, service-oriented human resources organization that provides learning to a diverse, multi-generational workforce by leveraging the technology
- By 2018, we are targeting 20% of our workforce comes from Microsoft Academy College Hire (MACH) which serves as diverse talents from millennials generation



International Exposures

- Our geographical presence is so widely spread hence we are encouraging people to pursue their international career
- We have our MACH global community where their connect regularly to share best practices and success story



Cross- pollination: an Engagement Tool

Reverse mentoring empowers the younger generation and engages the older generation by...

Helping current leaders to understand and appreciate future leaders

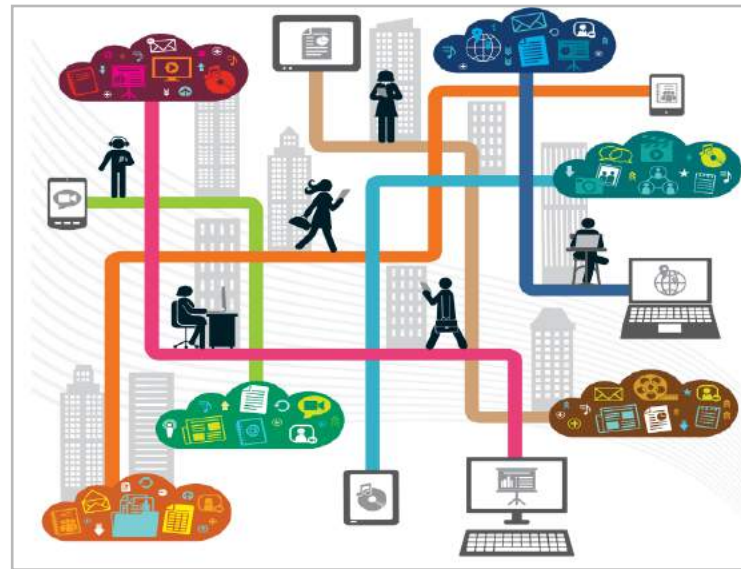
Helping younger employees gain knowledge from the Veteran workforce

Engaging Veteran workforce with what's happening "in today's world"



Agile working

Microsoft offices around the world started testing new ways of working—founded on the three pillars of people, place, and technology.



We are improving our productivity and modernize our communications reach by leveraging our own collaboration and cloud products. With this, employees can work anywhere and thus will reducing the commute time which translates into more effective ways of working and perceive as new ways of working

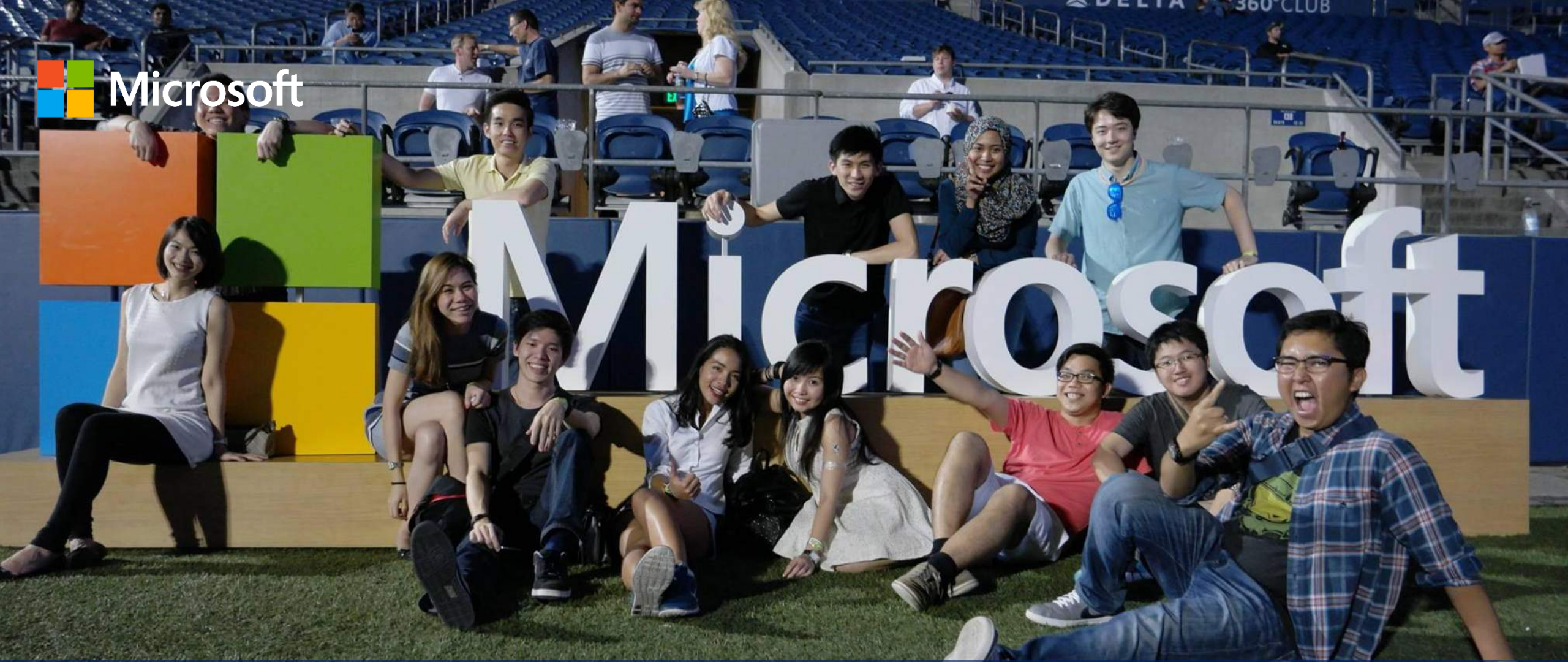
Reimagining the world of work



Globalization, technological advancements, and the expectations of younger generations are driving a change in how we work.

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INVESTING IN TALENT FOR THE FUTURE.